

# Magic Mirror for Retail Stores

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# Interactive Digital Signage

Magic Mirror is a sleek and minimalist designed digital signage, packaged with a variety of apps designed to be used for retail store environment.

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#### Key Hardware Features

- ✓ Flush mount or standalone unit
- ✓ 55" full touch screen capacity
- Kinect body sensor
- Powerful processing units with dedicated graphics card
- ✓ 3mm tempered glass
- ✓ Optional full one way mirror

#### Specifications

Dimension (mm) Min. Clear Space Requirements (mm) Weight (kg) : 808 (W) X 1873 (H) X 450 (D) : 1408 (W) X 2043 (H) X 1800 (D)

: 130 kg (approx.)

# **Brand Management**

Promoting the products' of different brands through an interactive digital signage which can do more than displaying advertising ads.

Interactive Shopping Guide

Video or Poster Ads



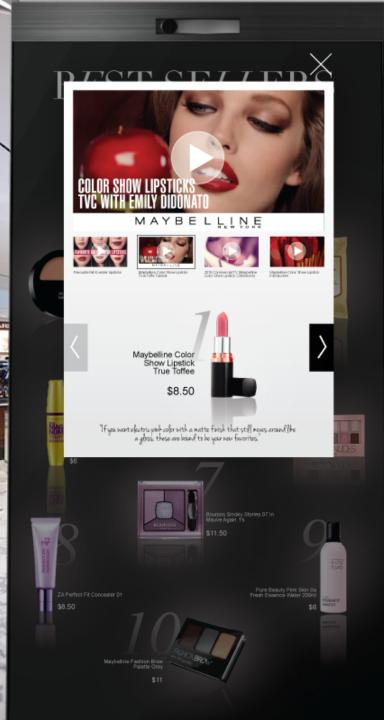
# Interactive Shopping Guide

Using editorial content to recommend products that is different from the normal product listings experience.

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### Converting Sales with Guided Selling

With too many choices available in store, shopping for the latest beauty trends can get overwhelming. Magic Mirror is an interactive shopping guide, recommends the must-have or best selling beauty products, assuring shoppers on buying a consumerproven products to upgrade their daily beauty routine.



# In-Store Advertising

Displaying latest promotion in the form of poster or video display.

### **Interactive Poster or Video Ads**

With the touchscreen capacity, Magic Mirror is a digital signage which allows shoppers to choose and view the desired videos to learn more about your tenants' products or promotion.

### Leasing Out Advertising Space

Earn extra revenue by leasing out the advertising space for your tenants to promote their products with the interactive advertising media – creating an immersive brand experience for the shoppers.

# Store of the Future

Changing the future of how shoppers shop with a true-to-life makeover and virtual try-on experience.

Virtual Makeover 3D Virtual Dressing



# Virtual Makeover

Changing the future of how shoppers shop for make up with a true-to-life makeover experience.

### Virtual Makeup Tester

Quickly try-on various colors and textures of makeup such as lipstick, eye makeup, blush and more without erasing the makeup the shopper already has on, ensuring shopper is completely satisfied before purchasing it.

### Seeing Your Real-Time Makeover from All Angles

See your instant makeover in just one tap. Magic Mirror tracks shoppers' facial features and apply makeup on their faces in camera live view, allowing them to see their makeup looks in real time.

#### Swipe to change



Floral-print silk crepe de chine shirt

\$1,498.00

TAKE PHOTO MORE INFO

# 3D Virtual Dressing

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Simulating the real-life shopping experience with real 3D virtual dressing.

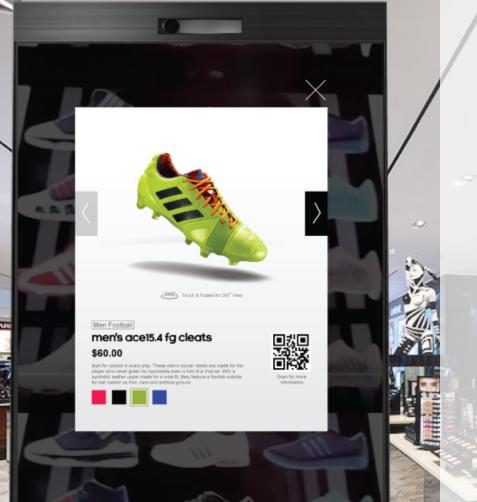
### Virtually Try-On in 360° View

Combining with 3D body scanning technology, 3D product models are scaled to virtually fit onto shoppers' body within the live video feed. This allows shoppers to see the virtual fitting in 360° view, even the folds of the fabrics as they twist and turn.

# **Omni-Channel**

A connected retail experience which brings the convenience and speed of the online shopping experience into the store.

Virtual Shelf



# Virtual Shelf

An interactive app which allows shoppers to browse and explore a product in 360° view.

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### Product Visualization in Multi-Dimensional View

Magic Mirror is a virtual shelf, allowing shoppers to touch and rotate the product to any direction to see all its details from all angles. This 3D view gives better clarity and clear visualization on the product, bringing the design and specification to the next level of understanding.

# Loyalty Program

A great addition to the store for enhancing customer loyalty and clienteling.

Membership Sign Up	Points Balance Checking	Personalized Shopping
Comment Box		

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Marina Bay Financial Centr

+Marina Scuare

Plaza Singapura

Raffles City
 Suntec City Mall

Clementi Mall

Takashimaya Shopping Centre
 Tiong Bahru Plaza

-West Mal

Great World City

Chevron House

Hong Leong Building\*

International Plaza\*

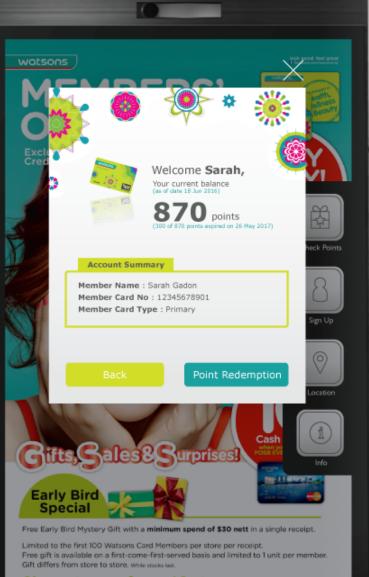
# CRM Kiosk

A great addition to the store for enhancing customer loyalty and clienteling.

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### Membership Sign Up

A self-service kiosk for shoppers to sign up for membership, eliminating the need of dedicated resource in assisting shoppers in member registration.



#### Shop at any of our 40 stores

Chevron House

-Great World City Marina Bay Financial Centre Hong Leong Building\* +Marina Scuare <international Plaza\* Plaza Singapura

+Suntec City Mall Takashimaya Shopping Centre Tiong Bahru Plaza

-West Mall

 Changi City Point Novena Square

Bedok Central Bik 211 Bukit Panjang Plaza The Star Vist. Clementi Mall

# **CRM Kiosk**

A great addition to the store for enhancing customer loyalty and clienteling.

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### **Points Balance Checking**

Allows shoppers to look up their own loyalty information, membership points, gift redemptions, etc. by swiping membership card at the dock or key in their membership ID.



Free Early Bird Mystery Gift with a minimum spend of \$30 nett in a single receipt.

Limited to the first 100 Watsons Card Members per store per receipt. Free gift is available on a first-come-first-served basis and limited to 1 unit per member. Gift differs from store to store, while stocks last.

#### Shop at any of our 40 stores

-Northpoint

-Amara 100AH\* Buois Junction Chevron House\* Chinatown Point\*

Ang Me Kie Hub

Causeway Point

 Great World City -Marina Bay Financial Centre' «Hong Leono Building" +Marina Souare <international Plaza\* Plaza Singapura +ION Orchard (New Extension, Level 4)

-Raffles City Surfac City Mall Takashimaya Shopping Centre Tiong Bahru Plaza

Bedick Central Bik 211 Novena Square Changi City Point

+Bukit Panjang Plaza The Star Vista Clementi Mall -West Mail

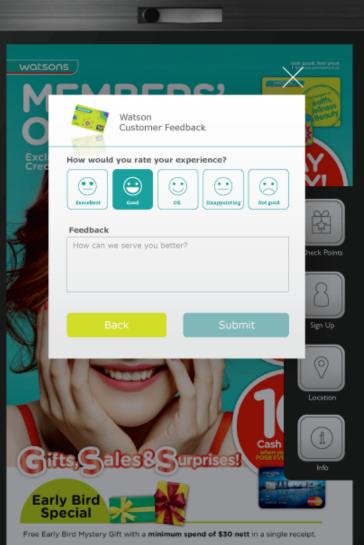
# **CRM Kiosk**

A great addition to the store for enhancing customer loyalty and clienteling.

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### Personalized **Shopping Experience**

Magic Mirror adds a layer of personal touch to the shopping experience by analyzing shoppers' previous purchase records such as frequency of purchase, purchase value, etc. and creating highly targeted product recommendation offers to increase sales.



Limited to the first 100 Watsons Card Members per store per receipt. Free gift is available on a first-come-first-served basis and limited to 1 unit per member Gift differs from store to store, while stocks last

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-West Mall

Novena Square

Bedok Central Bik 211 Bukit Panjang Plaza The Star Vista Changi City Point\* Clementi Mall

# **Comment Box**

A great addition to the store for enhancing customer loyalty and clienteling.

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### **Record Voice Messages or Filling Up Feedback Form**

Listen to your shoppers with an in-store CRM kiosk where shoppers have the options to leave their feedback verbally or in the format of texts.

# **Analytics and User Data Collection**

A web-based analytics tool for retail management to gauge advertising and apps effectiveness, and also collecting user data for market intelligence, expanding or retaining the customer base.

Viewing Analytics Usage Analytics	User Data Harvesting
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Gauge advertising effectiveness

# Viewing Analytics

A powerful analytics which allows store management to quickly identify the real problems and come out with actionable plan to improve the advertising effectiveness. All interactions are measured and reported in real-time, including

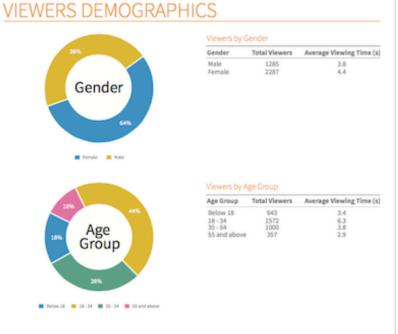
- o No. of walk-by
- Viewers by age group

 $\circ~$  No. of viewer

300 250 200

- Viewers by gender
   Etc.
- Average viewing time





Maximize apps usage for better user engagement

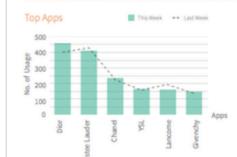
# Usage Analytics

Quantifying the advertising opportunities based on the app usage patterns at different times of days and also identifying the tops apps with highest usage to engage shoppers better with the interactive digital signage in store.

#### Metrics:

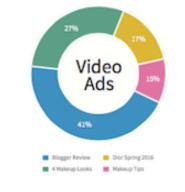
- o Daily and hourly app usages
- o Ads-to-apps conversion
- o Highest usage hour
- $\circ\;$  App usages compared with previous week
- o Etc.

#### APPS USAGE



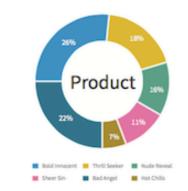
Apps	This Week	Last Week	Changes
Dior	451	400	▲ 12.75%
Estee Lauder	408	420	<ul> <li>2.869</li> </ul>
Chanel	237	225	<ul> <li>5.339</li> </ul>
YSL	167	155	<ul> <li>7.749</li> </ul>
Lancome	166	180	<ul><li>7.789</li></ul>
Givenchy	151	140	<ul> <li>7.869</li> </ul>
Total	1580	1520	<ul> <li>3.959</li> </ul>

#### Dior - Video Ads



Video Ads	Number of Views		
Blogger Review	184		
Makeup Tips	66		
Dior Spring 2016	78		
4 Makeup Looks	123		

#### Estee Lauder - Virtual Makeup Tester



Product	Number of Usage
Hot Chills	30
Bad Angel	89
Nude Reveal	67
Sheer Sin	44
Bold Innocent	106
Thrill Seeker	72

# Build a lasting relationship with your shoppers User Data Harvesting

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Magic Mirror							Admir
	Usage Log						
nt Planner	0 0						
oto Gallery				Share To			
r Data	Date	Time	Module	Email	Facebook	Twitter	Marketing Opt In
ruera	08/11/2015	09.31pm	Photobooth	eric085@gmail.com	-		Yes
Usage Log	08/11/2015	09.29pm	Photobooth		dude9876@hotmail.co.uk		Yes
	08/11/2015	08.55pm	Game		paulsmith@gmail.com		No
Questionnaire Responses	08/11/2015	07.21pm	Virtual Dressing		-	lindaprincess@live.com	Yes
User Complaints	08/11/2015	05.06pm	Virtual Dressing	sevenmyth@yahoo.com			No
	08/11/2015	05.03pm	Photobooth		carol9689@gmail.com	· · · · · · · · · · · · · · · · · · ·	No
Request for Info	08/11/2015	03.45pm	Photobooth	jarold_d@yahoo.com			Yes
iera Settings	08/11/2015	10.06am	Virtual Dressing		winvictory@gmail.com		Yes
inter sector (ge	07/11/2015	09.06pm	Photobooth		rigg_land@hotmail.co.uk		Yes
	07/11/2015	07.29pm	Virtual Dressing	zrw08_ken9@gmail.com			Yes
	07/11/2015	05.34pm	Virtual Dressing			jimsteward@live.com	No
	07/11/2015	05.21pm	Game		lam_benjamin@gmail.com	.*	No
	07/11/2015	03.14pm	Game		illevilfan@hotmail.com		Yes
	07/11/2015	12.36pm	Photobooth	daveforesty@gmail.com			No
	07/11/2015	12.05pm	Game	52homielone@yahoo.com			Yes
	07/11/2015	11.37am	Game	yourlijames@gmail.com	87	(*)	Yes
	06/11/2015	09.21pm	Photobooth			sasha89@gmail.com	No

The everyday mirror usage together with the user data are stored in a downloadable spreadsheet which retailer can use to keep them engaged with their future marketing campaigns. Depending on the apps installed, Magic Mirror could also gather the following user data such as

- o Questionnaire responses
- o User complaints
- o Request for info
- o User feedback
- o Etc.

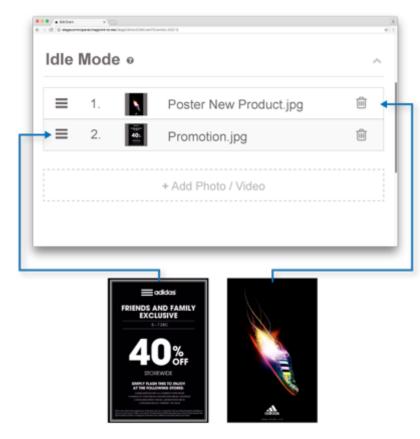
# Magic Mirror System Overview

Highlighting the key features of Magic Mirror software and hard platform which makes it a highly customizable kiosk or digital signage system to fit into different use cases.

Content Management	Apps Model	HTML Based Architecture
Unified Hardware Platform	Unified Software Platform	

Managing multiple units from a central location

# Manage Through A Simple Control Panel



Your in-house marketers could continuously refresh the marketing contents by themselves without having to go through the technical person.

#### **Digital Content Management**

Magic Mirror comes with an enterprise class digital signage system to manage the digital content of different units from a central location.

**Upload** digital content (e.g. videos, photos, photo frames, logo, etc. via a web-based control panel.

**Schedule** digital content to be played on the pre-defined time.

**Distribute** digital content remotely to all units with a touch of button.

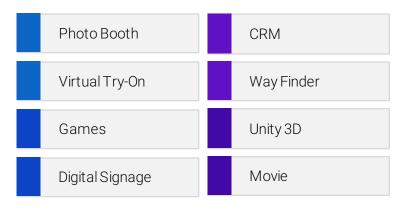
Managing multiple units from a central location

# 100+ Available Apps – Highly Customizable

#### App Store Model

Magic Mirror is built on a common platform which holds many apps. Each app is highly customizable with the branded assets to create the personalized branding experience.

#### Categories:



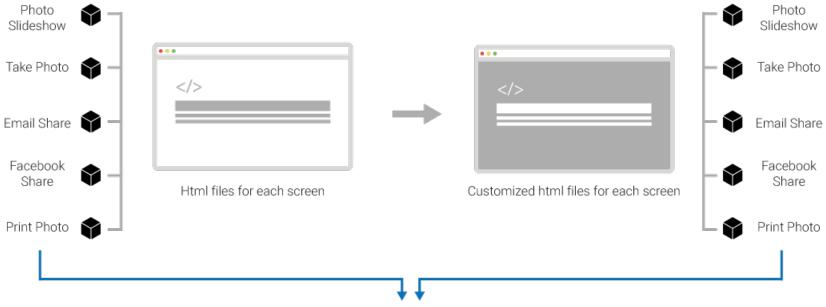


Managing multiple units from a central location

# Reusable Software Modules – HTML Based

#### Highly Customizable HTML Based Architecture

Magic Mirror apps are built on HTML platform with a lot of reusable software modules so your in-house web developers will have the complete control over the apps customization to tailor the experience for your businesses.

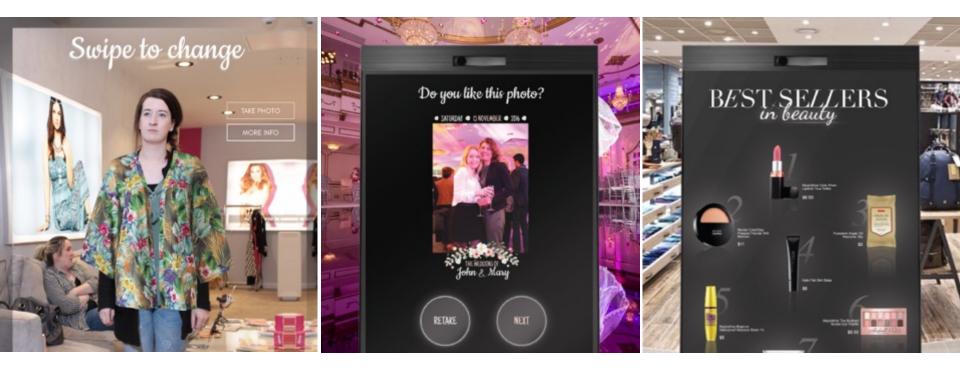


Reusing the standard software module

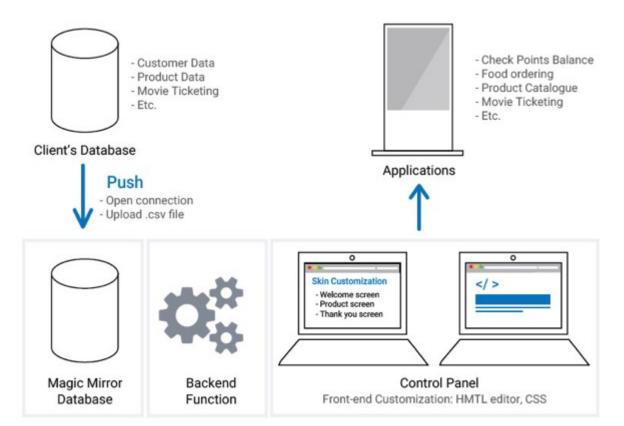
# Supporting all apps with a single hardware platform Unified Hardware Platform

#### All-In-One Digital Signage, Kiosk or Web Browser

Equipped with full touchscreen capacity, Kinect body sensor and powerful processing unit, Magic Mirror is an all-inone hardware platform which can support the high variety of apps for different industries and installation set up.



An open platform architecture that allows flexibility Unified Software Platform



### Scalable Agile Architecture

Magic Mirror is built on a scalable architecture which your in-house web developers and business experts can easily customize or expand the app functions, applying the custom-made or modified apps in a way that suits the business purposes.

#### Find out more on our packages

# Retail Store's Package

#### Hardware

- Flush mount or standalone unit
- o 55" full touch screen capacity
- o Kinect body sensor
- Powerful processing units with dedicated graphics card
- o 3mm tempered glass
- Optional full one way mirror

#### **Notable Features**

- o Kinect body tracking
- Social media, email and QR code sharing
- o Digital signage player
- o Gesture control
- Branding and graphics customization capability
- o Data input via touchscreen
- o Online photo gallery
- o User data harvesting
- o Mirror usage tracker

#### **Featured Apps**



Shopping Guide

Virtual Makeover



**Digital Signage** 



CRM

#### Contact Us

Tel: +44 – (0)1344 989 804 Email: sales@magicmirror.me Website: http://www.magicmirror.me/